

## Board Meeting Agenda ZOOM Meeting September 27, 2021 – 6:00 p.m.

- I. Call to Order & Determination of a Quorum L. Lobue
- II. Public Comment
- III. Consent Agenda L. Lobue
  - A. Board Meeting Minutes 07/26/2021
  - B. Executive Committee Meeting Minutes 09/08/2021
  - C. Real Estate Committee Meeting Minutes 08/11/2021
- IV. Assignment of Items Removed from Consent Agenda to Agenda
- V. CEO Report
  - A. Program Highlights
  - B. Zoom Events for August & September
  - C. Property Insurance 2022
- VI. Committee Reports:
  - A. Governance Committee A. Johnston
  - B. Internal Committee Report P. Bullard
    - 1. Budget and Finance Committee: S. Lee
      - a) August 2021 YTD Financials
      - b) 4<sup>th</sup> Qtr. Operating Budget
      - c) Minutes of August 23, 2021 Meeting
        - (1) 10% Down Payment from Sale of 3005 Gilmar
        - (2) Response to Foundation Regarding Resuming P&I Payments
        - (3) Real Estate Reserve Account
    - 2. Real Estate Committee T. Zafar (Closed Session)
      - a) Update on Grant Dr. Eviction
      - b) 9/21/2021 Committee Meeting:

Lease Renewals: Chapman Falls, Thomas Jefferson, Wagon Wheel

- VII. New Business L. Lobue Best in the West update
- VIII. Adjourn



Board of Directors Meeting Via ZOOM July 26, 2021 Meeting Minutes

I. <u>Call to Order and Determination of Quorum:</u> Larry Lobue, Chairman, established a quorum was present and began the meeting at 6:04 p.m.

Present	Absent	Guests	Staff Present
Dale Buckles			Laura LaVigne
Pat Bullard			Cheryl Olivier
Charlie Huber			
Ann Johnston			
Sharon Lee			
Larry Lobue, Chairman			
Hal Marshall			
Tariq Zafar			

- II. Welcome Guests: Larry Lobue thanked everyone for attending via ZOOM. No guests were present.
- III. Public Comment: None.
- IV. <u>Consent Agenda:</u> Motion was made by Tariq Zafar to accept the Consent Agenda. Seconded by Hal Marshall. **Motion approved.**
- V. Assignment of items removed from Consent Agenda to Agenda: No items removed.
- VI. CEO Report:
  - A. Laura reviewed the highlights of The Arc's programs and services for July. She stated that The Arc continues virtual programs. Karri spent 40 hours on the phone, attended three professional development events. M.O.K.A. had their virtual support group meeting. Laura made a presentation to Fort Bend Center for Independent Living and participated in the Texas FASD Alliance meeting. Karri made a presentation to Houston Depelchin Children's Center Psychologists and Social Workers and attended Fort Bend Connect & CRCG meetings. Laura took a leave of absence from Sugar Land Rotary. Family Bingo was held on June 18 and Laura thanked Tariq for donating the gift cards for the game winners. The Arc was one of the sponsors of the "Yoga for All" event held in Sugar Land Town Square which had a great turnout. Social Rec and S.O. participated in Virtual Patriotic Bingo and participated in a patriotic craft. Teen Pals Network now has matched 13 teens with a Pal volunteer. Laura worked with Jenny Gortney to gather Golf Classic auction items and add them to Givesmart. Unfortunately, the rain cancelled the golf portion of Golf Classic but the auction was held at Weston Lakes.
  - B. Laura reviewed The Arc's Zoom events for July.
  - C. Laura provided an update on Golf Classic indicating a Gross Income of \$92,850 and \$4876.01 in expenses. Laura met with John Grzywa and reviewed the program and services of The Arc as well as financials. John

Grzywa generously offered to make a donation that would bring the net Income up to \$100,000 for Golf Classic.

### VII. Committee Reports:

A. Governance Committee

Ann Johnston gave an update on the receipt of Conflict of Interest/Code of Ethics documents.

- B. Charlie stated that there are seven vacancies on the Board and two vacancies on the Nominating Committee. He provided an update on proposed board members stating that he will make recommendations at the September Board Meeting.
- C. Internal Committee: P. Bullard
  - 1. Budget & Finance S. Lee
    - a) Sharon reviewed the June 2021 YTD Financials. Motion made by committee to accept the June 2021 YTD Financials. **Motion Approved**.
    - b) Larry stated that the Foundation Board is interested in learning when The Arc is planning to resume P&I payments.
  - 2. Real Estate Committee T. Zafar

Since this meeting was via Zoom, and there were no guests in attendance, the board did not convene in closed session.

- a) Tariq discussed the River Rd lease renewal. Motion made by committee to renew the lease with an increase of \$50 per month for 2 years. New monthly lease amount is \$1250. **Motion Approved**
- b) Tariq provided an update on the Gilmar property stating that the plan is to sell the property to Mike Rychlik for \$111,000 with a 10% down payment. Recommendation will go to committee and Tariq will provide the final details to the Board.
- VII. <u>New Business</u>: Round Table meeting was cancelled.
- VIII. Adjourn: Meeting adjourned at 6:42 p.m.

Submitted By: Cheryl Olivier Administrative Assistant Attested to: Ann Johnston

Secretary, Board of Directors

The next board meeting is September 27, 2021



## Executive Team Meeting Minutes Via ZOOM 4:50 p.m., September 8, 2021

Attendees: L. Lobue, Chairman C. Huber, Past Chairman

H. Marshall, Vice Chairman T. Zafar, Real Estate Committee

S. Lee, Treasurer L. Lavigne, CEO
A. Johnston, Secretary C. Olivier, Staff

Absent: P. Bullard, Chair, Internal Committee

### 1. Internal Committee Report:

a. Budget & Finance Committee: S. Lee

- August 2021 YTD Financials reviewed and discussed. Executive Committee agreed to accept and present to the Board for approval.
- ii. 4<sup>th</sup> Quarter Budget (October December 2021) Laura and staff preparing to present to committee to present to complete board for approval.
- iii. 10% Down Payment from sale of 3003 Gilmar committee following procedures to transfer the down payment to the Foundation and requesting Board approval. This transfer will take place in December 2021.
- iv. Response to the Foundation regarding The Arc's plan to return to payments of Principle and Interest Payments to the Foundation and what needs to happen next - The Budget & Finance Committee met, discussed and evaluated the answer to the Foundations questions. Based on the results of the committee's analysis, their recommendation is for Board approval for continued suspension of the P&I payments through Q4 2021. The committee recommends payments resume once The Arc's fundraising events raise \$300K.
- v. Real Estate Reserve Account The committee discussed the current "Contra account" and requested a new, separate Real Estate Reserve account be opened to segregate funds.
- b. Real Estate Committee Meeting: T. Zafar

Reviewed the committee's August business and discussed the actions.

- Lease Renewals for Chapman Falls, Thomas Jefferson and Wagon Wheel – The committee will make their recommendations to the board for approval.
- ii. Eviction Update Tariq provided the Executive Committee with the current status of the Grant Drive eviction process and the upcoming steps to remove the tenant and his unwillingness to work with The Arc to rectify the situation prior to eviction.
- iii. Sale of 3003 Gilmar Discussed the property sale, the terms and the down payment.

## **2.** Governance Committee – A. Johnston

Charlie Huber reviewed and discussed search for potential new board members.

## 3. CEO Report: L. LaVigne

- a) Laura provided an update on the status of the office closure and in person functions such as social events and Special Olympics.
- b) Laura discussed the Q4 budget and working with the team to provide the information for Board approval.
- c) Discussed the next Bingo family night scheduled for September 23<sup>rd</sup> and how to encouraging our families to join and participate.
- **4.** <u>September 27, 2021 Board Meeting Agenda</u>: L. Lobue Agenda reviewed, discussed and approved.

Next Executive Committee Meeting: Wednesday, December 8, 2021, at 4:45 p.m.



## Real Estate Sub-Committee August 11, 2021 ZOOM MEETING MINUTES

Present: T. Zafar, Chair; D. Buckles; M. Casey; R. Cushenberry; J. Gortney; L. Lobue; H. Marshall; J. Patterson

Absent: P. Bullard Guests: L. LaVigne

- 1. <u>Income/Expense report</u>: Tariq reviewed the July YTD report. Committee members questioned the expenses of returning deposits to two tenants. Hal suggested changing the name of that line item to "Security Deposit Refund". Security deposits donated back to The Arc by Rick Cushenberry were noted on the report, but not those that were paid to the tenants' realtors. Those funds will be found on the financials. This report is of cash in and out only. Report accepted.
- 2. Lease Renewals: None
- 3. <u>3003 Gimar</u> Rick shared that the property was offered to Mike Rychlik for \$111,000, 10% down, 3% interest, 20-year mortgage with a 10-year balloon note. Mike is considering the offer. When the property is sold, the note and DOT will be transferred to the Foundation. Tariq agreed to complete this paperwork. Procedure for selling and transferring the note was approved by the committee.
- 4. <u>Grant Drive Tenant</u>: Laura shared that the tenant's July lease payment was returned for non-sufficient funds. She contacted the tenant and he agreed to bring a cashier's check to The Arc office. He did not. Laura received an anonymous email warning The Arc that the tenant falsified his rental application. After checking Fort Bend and Harris County records, it was found the tenant was charged and found guilty of a felony offense, which he did not disclose on the application. As of the meeting date, the tenant had not submitted the lease payment for August.

After discussion, committee agreed to evict the tenant for falsifying the lease application. Tariq agreed to call the tenant, tell him that he was going to be evicted and give him the opportunity to vacate voluntarily. Tariq drafted and sent a "Notice to Vacate" letter to Laura to sign and send certified mail to the tenant. If he does not, committee agreed to pursue the eviction.

NOTE: August 17, Mike Rychlik went to the house to ascertain if it was vacant. There were two cars parked in the driveway. He drove around the block and when he passed by, one of the cars was gone. Appears the house is not vacant.

Next meeting: September 1, 2021

## CEO Report July & August 2021

I. Strategic Goal: The Arc shall advocate for appropriate individualized educational programs & opportunities for people with intellectual and developmental disabilities (I/DD) in all stages of life.

Karri's Highlights:

Parent Contacts & Visits:

July & August 2021

General Info & Referral: 29(7.6 hours), 15 (6.9 hours)

Special Ed: 5 (3.7 hours), 23 (12.8 hours)

IEP Reviews/Consultations: 1 (1.2), 6 (6.4 hours)

ARD Meetings: 0;

Adult Transition Planning: 0;

Guardianship: 2 (1.0 hour), 1 (.30 hour)

Adult Services (Provider/Day Hab/SSI/Medicaid): 4 (2.0 hour), 4 (1.7 hour)

Employment: 2 (1.1 hours), 1 (.70 hours)

Outreach: 2.5 hours, 9.9 hours

Phone Calls: July: 34.20 hrs, Aug: 41.40 on the phone answering questions and advising

### <u>Professional Development:</u>

- 1) The Arc Texas & Easter Seals 87<sup>th</sup> Legislative Session Wrap-Up (July 7, 14, 21, 28);
- 2) Texans Care for Children What the 87<sup>th</sup> Legislature Meant to Kids (7/6/21)
- 3) SSI & SSDI 3<sup>rd</sup> Party Filer Training (7/20/21)
- 4) 8/10/21 Ed Web: Play is Powerful: Strategies for Teaching Social Communication to Students with Autism.

M.O.K.A. (Moms of Kids with Autism) Support Group: Second Tuesday of each month at 7 pm via Zoom meeting. (Ongoing each month).

8/17/21 & 8/31/21 - Disability Resource Fair Planning Meeting w/ Clements HS National Honor Society.

<u>Community Partnerships:</u> 8/27/21 Toured the Houston Museum of Natural Science at Sugar Land with Special Programs Directors Syndee Howgate and Matti Hammett to provide input in the development of Sensory Friendly event accommodations and exhibit modifications.

<u>Presentations/Community Outreach:</u> 8/7/21 & 8/14/21 - Access Health Back to School Fair (Program flyers provided for drive thru backpack distribution events).

- II. Strategic Goal: The Arc shall advocate for a variety of vocational/employment options for people with I/DD.
- III. Strategic Goal: The Arc shall advocate for public and private community institutions to become more responsive to the individual needs of people with I/DD, thereby promoting quality of life for all.

**Community Meetings Membership:** 

Karri: Fort Bend Connect, Fort Bend ISD Heart to Heart, Community Resource Coordination Group

(CRCG)

Laura: Fort Bend Transportation Advisory Committee

## IV. Strategic Goal: The Arc shall advocate for and promote a variety of appropriate and inclusive social, cultural, fitness/wellness opportunities in the community.

July: Special Olympics Texas has re-opened their sports of soccer, bocce and softball. We began practicing soccer on July 27<sup>th</sup> and plan to start practicing bocce & softball in August.

August: Special Olympics Texas has "paused" all sports at this time due to the rise in Covid numbers. We have notified our members of this change

Created a "Return to Play" database/google spreadsheet that includes medical expiration dates, sports involved in & chronic medical conditions. This will help us identify who is eligible to return to play as soon as it's safe to resume.

### Social Recreation, Special Olympics & TwentySomethings:

Mailed out a workbook with June Activity Workbook/Calendar Skills.

o7/4 - Patriotic Crafts- 18 members participated. Everyone wore their Patriotic Hats, necklaces and had a great time!

07/14 - virtual Safety Sign Bingo Game. 16 members participated

08/09 - Virtual Bingo "Building Supplies". 21 members participated

o8/26 - Virtual birdhouse building craft. 16 members participated in two different sessions. The birdhouses turned out very colorful and cute.

### Teen Pals Network:

One additional 2021 "Summer Pals" matched in July:

- 1) Donovan & Collin
- 2) Hayaa & Yashna
- 3) Kendall & Alexandra
- 4) Zachary & Zhuo
- 5) Isabel & Maya
- 6) Jake & Caleb
- 7) Noah & Karthik

## V. Strategic Goal: The Arc shall continue to invest in properties that are self-sustaining and provide facilities for our constituents

(See Real Estate Committee Meeting Minutes)

VI. Strategic Goal: The Arc shall provide effective leadership to insure sustainability of the organization's programs and services through utilizing an annual, Cost/Base/Analysis, assisting with fundraising activities, acquiring grants and maintaining the "corpus" of the Foundation.

I attended The Arc of Texas Annual Meeting, via Zoom.

### Community Development Block Grant:

Nancy completed the June & July 2021 information for the CDBG update on program suspension and monthly report and billing for reimbursement for personnel. Organizing 2021 files and requested needed information to complete files that have been received so far. Continue to communicate with Community Development staff on changes with the grant.

**CDBG Reimbursement for Personnel** 

June- \$1,770.26 July - \$1877.55

Aug						
	1-Aug	Teen Pals Network	Youth 13 - 19 years	Pals Matched		Karri
	2-Aug	Calendar Skills	SO, TS & SR	Worksheet		Nancy & Pam
	9-Aug	Virtual Bingo - Building Supplies	SO, TS & SR	Zoom		Nancy & Pam
	10-Aug	M.O.K.A.Support Group	Moms	Zoom	7:00 PM	Karri/Ashley Bennett
	26-Aug	Birdhouse Craft	SO, TS & SR	Zoom	11:00 AM	Nancy & Pam
	<del>27 Aug</del>	Family BINGO	<del>Members</del>	<del>Zoom</del>	6:00 PM	Cheryl & Laura
Sep						
	1-Sep	Calendar Skills	SO, TX & SR	Worksheet		Nancy & Pam
	1-Sep	Teen Pals Network	Youth 13 - 19	Pals Matched		Karri
	3-Sep	Teen/Tween Social & Respite	Youth 11 - 18 years	Christ Church Sugar Land	6:00 PM	Karri
	7-Sep	Virtual Bingo - Weather Bingo	SO, TX & SR	Zoom	11:00 AM	Nancy & Pam
	9-Sep	PESG - Tips Back to School, Work, Routine	Parents	Zoom	11:00 AM	Karri
	14-Sep	M.O.K.A.Support Group	Moms	Zoom	7:00 PM	Karri/Ashley Bennett
	22-Sep	Tallent Show Auditions	SO, TX & SR	Zoom	11:00 AM	Nancy & Pam
	25-Sep	Youth Group - Houston Museum Natural Science Sugar Land Sensory Friendly Day	Youth birth - 18	HMNS Sugar Land	8 - 10 am	Karri

3:11 PM 09/22/21 **Accrual Basis** 

Liabilities

## The Arc of Ft. Bend County **Balance Sheet**

As of August 31, 2021

	As of August 3
	Aug 31, 21
ASSETS	
Current Assets	
Checking/Savings	
Cash	
Credit Card Account	4,405.80
Fundraising (WD)	6,047.99
Money Market	250,702.29
Operating Account	210,344.88
Facilities Reserve contra	-82,000.00
Total Cash	389,500.96
Total Checking/Savings	389,500.96
Other Current Assets	
Prepaid Insurance	
Crime	112.75
Cyber Liability	1,100.00
Auto	4,818.08
D&O	3,124.00
Umbrella	1,644.50
Professional Liability	6,234.25
Property	32,880.91
Worker's Comp	1,542.70
Total Prepaid Insurance	51,457.19
Total Other Current Assets	51,457.19
Total Current Assets	440,958.15
Fixed Assets	440,330.13
Building-Commercial Property	1,195,871.59
Improvements-Commercial Propert	912,294.20
Building - Homes	2,310,674.15
Improvements-Homes	327,693.10
Land	
Leasehold Improvemnt.123 Brooks	806,768.00 66,899.00
Office Equipment	5,324.02
Furniture and Fixtures	6,720.00
	,
Computer Equipment Automotive	15,757.00
Accumulated Depreciation	76,832.44 -1,962,124.66
•	
Total Fixed Assets	3,762,708.84
Other Assets	00 700 00
Contribution to Foundation	82,720.00
Facilities Reserve for Repairs	82,000.00
Escrow - Rychlik Job Services	2,500.00
Earnest Money	1,000.00
Total Other Assets TOTAL ASSETS	168,220.00
LIABILITIES & EQUITY	4,371,886.99

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## The Arc of Ft. Bend County Balance Sheet

As of August 31, 2021

	Aug 31, 21
Current Liabilities	
Accounts Payable	
Accounts Payable-ARC	-79.11
Total Accounts Payable	-79.11
Other Current Liabilities	
Small Business PPP Loan	139,035.32
Retirement Plan Payable	725.00
Taxes Payable-SUTA	18.02
<b>Total Other Current Liabilities</b>	139,778.34
Total Current Liabilities	139,699.23
Long Term Liabilities	
N/P-ARC Fdn (Worley Dr)	220,660.88
Security Deposits Payable	20,690.00
N/P-ARC Fdn (6419 Brazos Glen)	89,634.93
N/P-ARC Fdn (Chapman Falls)	61,113.77
N/P-ARC Fdn (5141 Cotter Ln)	86,114.63
N/P-ARC Fdn (2715 Cypress Impr)	226,320.13
N/P-ARC Fdn (Manorfield)	126,842.48
N/P-ARC Fdn (Rustic Trail)	134,158.88
N/P-ARC Fdn (5618 Wagon Wheel)	109,838.07
N/P-ARC Fdn (Whispering Creek)	237,546.61
N/P-ARC Fdn(2607 WillowSprings)	123,499.30
Total Long Term Liabilities	1,436,419.68
Total Liabilities	1,576,118.91
Equity	
Unrestricted Net Assets	2,707,898.63
Net Income	87,869.45
Total Equity	2,795,768.08
TOTAL LIABILITIES & EQUITY	4,371,886.99

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# The Arc of Ft. Bend County Profit & Loss Budget Performance August 2021

	Aug 21	Jan - Aug 21	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
dinary Income/Expense	Aug 21	Jan - Aug Zi	110 Budget	y Over Budget	70 OI Buuget	Ailliual Buuget
Income						
Youth Social	0.00	0.00	0.00	0.00	0.0%	50.00
Riveredge Mortgage Payment	1,038.00	1,038.00	0.00	0.00	0.070	00.00
Donations & Contributions	3,372.17	20,416.78	2,000.00	18,416.78	1,020.84%	2,200.00
Donations - Designated	0.00	26,407.02	2,000.00	10,410.70	1,020.0470	2,200.00
Fundraising Event	0.00	20, 101.102				
Auction / Bid Board Item	1,500.00	27,150.00				
Donation	0.00	9,550.00				
Tickets / Tables	0.00	600.00				
Fundraising Event - Other	2,219.35	73,661.26	40,000.00	33,661.26	184.15%	40,000.00
Total Fundraising Event	3,719.35	110,961.26	40,000.00	70,961.26	277.4%	40,000.00
Grant - CDBG Fort Bend	1,770.26	15,964.70	15,000.00	964.70	106.43%	17,000.00
Grants - Other	0.00	9,500.00	-,			,
Membership Revenue	560.00	4,953.10	700.00	4,253.10	707.59%	800.00
Rental Income	20,000.00	299,025.00	304,125.00	-5,100.00	98.32%	343,300.00
Total Income	30,459.78	488,265.86	361,825.00	126,440.86	134.95%	403,350.00
Gross Profit	30,459.78	488,265.86	361,825.00	126,440.86	134.95%	403,350.00
Expense		·				
Auto / Vans - Repairs & Maint.	0.00	2,687.79	600.00	2,087.79	447.97%	600.00
Advocacy in Action						
Casey Connection	0.00	500.00	800.00	-300.00	62.5%	900.00
Educational Advocacy	0.00	0.00	60.00	-60.00	0.0%	60.00
Total Advocacy in Action	0.00	500.00	860.00	-360.00	58.14%	960.00
Reconciliation Discrepancies	0.00	0.00	250.00	-250.00	0.0%	250.00
Accounting, Audit, Payroll	232.60	6,806.70	5,816.00	990.70	117.03%	10,043.00
Advertising & Marketing	53.30	665.40	428.00	237.40	155.47%	481.00
Affiliation/Asso/Mbrship/Certs	0.00	3,033.00	3,500.00	-467.00	86.66%	3,500.00
Bank & CC Charges	132.94	1,516.32	1,000.00	516.32	151.63%	1,100.00
Board Expenses	0.00	362.56				
<b>Community Outreach</b>	0.00	267.84	100.00	167.84	267.84%	100.00
Conferences	0.00	0.00	200.00	-200.00	0.0%	200.00

# The Arc of Ft. Bend County Profit & Loss Budget Performance August 2021

	Aug 21	Jan - Aug 21	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Employee Expenses	·					
Employee Salaries	28,588.33	238,539.71	227,544.00	10,995.71	104.83%	255,987.00
Employee-FICA/Medicare	1,863.94	15,304.87	17,408.00	-2,103.13	87.92%	19,584.00
Employee-Health/Dental	5,719.17	45,727.04	43,926.82	1,800.22	104.1%	49,642.23
Employee-Medicare	435.93	3,049.36				
Employee-SUTA	0.00	167.41	4,644.00	-4,476.59	3.61%	4,644.00
Mileage Reimbursement	0.00	0.00	50.00	-50.00	0.0%	50.00
Total Employee Expenses	36,607.37	302,788.39	293,572.82	9,215.57	103.14%	329,907.23
Event Expenses	0.00	2,339.35	9,200.00	-6,860.65	25.43%	9,200.00
Facilities HOA Fees	0.00	10,273.75	10,500.00	-226.25	97.85%	10,500.00
Facilities Landscaping	0.00	-3,000.00				
Facilities Prop Mgmt Fees	0.00	9,100.00	10,400.00	-1,300.00	87.5%	11,700.00
Facilities R&M / Improvements	0.00	39,403.85	26,500.00	12,903.85	148.69%	33,000.00
Facilities Utilities	185.03	622.49				
Insurance						
Workers Comp	0.00	-583.18				
Total Insurance	0.00	-583.18				
Meals & Supplies / Meetings	0.00	138.56	100.00	38.56	138.56%	100.00
Office						
Lease 119 & 123	0.00	232.80	240.00	-7.20	97.0%	240.00
Computer / Software	0.00	4,053.21				
Copier Lease	439.39	3,449.12	3,412.00	37.12	101.09%	3,838.00
Repairs & Maintenance	595.00	5,264.58	4,280.00	984.58	123.0%	4,815.00
Supplies	0.00	1,153.91	1,300.00	-146.09	88.76%	1,450.00
Telephone / Internet	571.96	2,918.70	2,861.00	57.70	102.02%	3,218.00
Utilities	78.38	2,221.56	3,240.00	-1,018.44	68.57%	3,645.00
Total Office	1,684.73	19,293.88	15,333.00	3,960.88	125.83%	17,206.00
PROGRAMS						
PR Activity/Mtg-Food & Supplies	874.70	1,369.04	3,300.00	-1,930.96	41.49%	3,735.00
PR Bowling Lane Fees	0.00	1,438.50				
PR Equipment, Shirts, Uniforms	0.00	0.00	250.00	-250.00	0.0%	250.00
PR Fuel PR Game / Registration Fees	0.00 0.00	68.28 0.00	300.00 450.00	-231.72 -450.00	22.76% 0.0%	300.00 450.00
	5.50	3.00	.00.00	.55.00	3.370	.53.66

# The Arc of Ft. Bend County Profit & Loss Budget Performance August 2021

	Aug 21	Jan - Aug 21	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
PR Hotel	0.00	0.00	4,600.00	-4,600.00	0.0%	4,600.00
PR Parking & Tolls	0.00	0.00	50.00	-50.00	0.0%	50.00
PR Training & Background checks	0.00	0.00	50.00	-50.00	0.0%	100.00
PR Transportation	0.00	0.00	750.00	-750.00	0.0%	750.00
PR - Twenty Somethings	0.00	0.00	150.00	-150.00	0.0%	150.00
Total PROGRAMS	874.70	2,875.82	9,900.00	-7,024.18	29.05%	10,385.00
PR Contract Workers	0.00	0.00	0.00	0.00	0.0%	288.00
Postage and Delivery	64.64	1,369.51	1,400.00	-30.49	97.82%	1,500.00
Printing and Reproduction	0.00	0.00	1,605.00	-1,605.00	0.0%	1,605.00
Professional Fees - Legal	0.00	0.00	0.00	0.00	0.0%	0.00
Total Expense	39,835.31	400,462.03	391,264.82	9,197.21	102.35%	442,625.23
Net Ordinary Income	-9,375.53	87,803.83	-29,439.82	117,243.65	-298.25%	-39,275.23
Other Income/Expense						
Other Income						
Investment Income	11.44	65.62				
Total Other Income	11.44	65.62				
Net Other Income	11.44	65.62				
Net Income	-9,364.09	87,869.45	-29,439.82	117,309.27	-298.47%	-39,275.23

		General & Admin	Advocacy	Bowling	Social Recreation	Youth	Special Olympics	Real Estate	Golt Classic	Western Dance	ТОТА
			-								
dinary Ir	ncome / Expense										
INCON										1	
<u></u>	Bowling - Lane Fees									1	
	Donations & Contributions		600							1	
	Donations - Designated									1 1	
	Kathy Moody Memorial Scholarship									1	
	Fundraising Events									175,000	175
	Grants									273,000	
	Grant - CDBG Fort Bend				4,000						4
	Grant - FBJSL				1,000						
	Membership Revenue	500								1	
	Rental - Brazos Glen	300						3,300			3
	Rental - Chapman Falls							4,050			4
	Rental - Cotter Lane							3,300		1	3
	Rental - Cypress Point Bldg.							24,000			24
	Rental - Cypress Point Home							4,500		1	2-
	Rental - Gilmar 3003							800		1	
	Rental - Grant Dr.							800		1	
	Rental - Industrial							24,375		1	24
	Rental - Manorfield							3,900		1	3
	Rental - Parkview							4,650		+ ++	4
	Rental - River Road							3,750		+ ++	3
	Rental - Russeff Field							4,050		+ +	4
	Rental - Rustic Trail							6,000			6
	Rental - Summerdale							3,450			
	Rental - Thomas Jefferson							3,450			3
	Rental - Wagon Wheel							3,600 5,850		+	3
	Rental - Whispering Creek										5
	Rental - Willow Springs							3,900			3
	Rental - Worley Drive							4,950			4
	Riveredge Annual Mortgage Payment										
	Ride Fees										
	Social Rec Fees										
	Youth Respite	500	500		4 000			112.025		175 000	
IOTAL	L INCOME	500	600	-	4,000	-	-	112,025	-	175,000	292
EXPEN:	CE										
		4.694					+				
	Accounting, Payroll Processing	4,681	160		<del>                                     </del>		<del> </del>			+	4
	Advertising & Marketing		160								
	Advocacy in Action										
	AA Lufamantian / Defamal		353								
	AA Information / Referral		250								
	Affilliation/ Association/ Membership										

							<b> </b>				
		General & Admin	Advocacy	Bowling	Social Recreation	Youth	Special Olympics	Real Estate	Golf Classic	Western Dance	ТОТА
	Repairs & Maintenance	200									
Bank & CC Ch	arges	600									
Board Expens	ses										
Casey Connec	ction		-								
Community C	Outreach										
Conferences											
Continuing Ed	ducation / Staff Develop.										
Employee - Sa		85,328									
Employee - SS	S / FICA & Medicare	6,528									
Employee - SI											
	ealth & Dental	14,364									
	1ileage Reimbursement										
	etirement Plan										
	Orkers Compensation	399									
Event Expens										25,000	
Facilities - HO											
	urance / Property & Fire							29,691			
	pperty Management Fees							3,900			
	M / Improvements							10,000			
	kM / Landscaping										
	al Estate Taxes										
Facilities - Uti	lities										
Grants											
Insurance - A	uto	7,864									
Crime		300									
Insurance - Cy	-	1,200									
	&O / Fiduciary	2,061									
	ability / General & Professional	9,318									
Insurance - U		3,080									
	leals & Supplies	50									
	e - Brazos Glen										
	e - Chapman Falls										
	e - Cotter Lane										
	e - Cypress Point Bldg.										
	e - Manorfield										
	e - Rustic Trail										
	e - Wagon Wheel										
Notes Payable	e - Whispering Creek										
	e - Willow Springs			<b> </b>							
	outer / Software										
Office - Copie		1,279									
Office - Lease											
Office - Posta	ge & Delivery	500						]		1	

		General &			Social		Special		Golf	Western	
		Admin	Advocacy	Bowling	Recreation	Youth	Olympics	Real Estate	Classic	Dance	TOT
	Office - Printing & Reproduction						ノ				
	Office - Repairs & Maintenance	1,605									
	Office - Supplies	500									
	Office - Telephone / Internet	1,072									
	Office - Utilities / Water & Electric	1,215									
	Office - Website										
	PR Activites/Meetings - Meals, Food & Supplies				350		800				
	PR Athletic Banquet										
	PR Bowling Lane Fees										
	PR Contract Workers										
	PR DJ										
	PR Equipment, Shirts & Uniforms										
	PR Fuel										
	PR Game / Registration Fees										
	PR Hotel										
	PR Other Expenses & Gifts										
	PR Parking & Tolls										
	PR Practice Facilities / Lifeguards										
	PR Scholarships & Sponsorships										
	PR Tickets / Venues / Events										
	PR Volunteer/Parent Training Expenses & Background checks						150				
	PR Transportation										
	PR Twenty Somethings										
	PR Youth Respite										
	Professional Fees - Legal										
	Professional Fees - Other										
TOTA	L EXPENSE	142,143	410	-	350	-	950	43,591	-	25,000	21
NET II	NCOME	(141,643)	190	-	3,650	-	(950)	68,434	-	150,000	7

## Budget & Finance Committee Meeting The Arc Office Meeting Minutes August 23, 2021 3:30 pm

<u>Present</u>: S. Lee, M. Geary, J. Gortney, L. Lobue, L. LaVigne, C. Olivier Absent: P. Bullard, H. Marshall

1. Review of Balance Sheets 12/2018-7/2021: S. Lee began with comparing the cash balance from 2018 through July 31, 2021. She noted that the two PPP grants impacted our cash balance during the pandemic. She also compared expenses, and mentioned that many remain the same. Income from the leases and suspension of P& I has allowed The Arc to stay afloat. Sharon then compared fundraising income for the 3 ½ years. In 2018 was \$471,617; 2019 was \$377,093; 2020 was \$230,405. As of 7/31/21, we've collected \$107,241. The committee then discussed a realistic estimate of what we could expect to raise at the 2021 Best in the West. In 2020, Best in the West had \$183,000 income and \$11,440 expenses netting \$170,000. The committee estimated a conservative net income for 2021 of \$150,000.

Adding the gross estimate of \$150,000 to \$107,241 that we have grossed so far equals \$257,241. This is \$120,000 less than what we grossed in 2019.

The amount we owe in P&I each month is approximately \$10,000. That equals \$120,000 – the difference in what we grossed in 2020 and 2019.

After this realization, the committee recommended the actions for the Board:

Action Item: Continue to suspend the principal and forgive the interest payments to the Foundation through 4<sup>th</sup> Qtr. 2021. This will hopefully provide the time necessary for the Best in the West to return to prior years' gross incomes of \$300,000.

Action Item: After the sale of 3003 Gilmar, in December 2021, The Arc will transfer the 10% down payment to the Foundation for investment.

- 2. 4<sup>th</sup> Qtr. 2021 Operating Budget: Staff will provide a draft of the 4<sup>th</sup> Qtr. budget to the committee beginning of Sept.
- Real Estate Reserve Funds: Committee discussed adding a separate savings account for the funds that are now in a "contra account". It was decided that it would be easier for the lay person to understand. J. Gortney will move forward to open the savings account at Prosperity Bank.

Next Meeting: TBD



## Real Estate Sub-Committee September 21, 2021 **ZOOM MEETING MINUTES**

Present: T. Zafar, Chair; D. Buckles; P. Bullard, M. Casey; R. Cushenberry; J. Gortney; L. Lobue; H. Marshall; J.

Patterson

Guests: L. LaVigne, C. Olivier

- 1. <u>Income/Expense report</u>: Report was inadvertently omitted from the packet. Committee decided to table the report until the next meeting.
- 2. <u>Grant Drive Eviction Status</u>: Tariq reported that he and Laura attended the eviction hearing. Tenant failed to attend. Judge ruled in our favor. Writ can be filed after September 23, 2021.
- 3. <u>Lease Renewals</u>: Committee reviewed the CMAs provided by Rick Cushenberry and decided the following to recommend to the Board:

### Action Items:

- a. Wagon Wheel offer the same lease rate for one or two years. Tenant's choice.
- b. Chapman Falls Increase lease rate by \$100 per month for one or two years. Tenant's choice.
- c. Thomas Jefferson Increase lease rate by \$50 per month for one or two years. Tenant's choice.

Next meeting: Tuesday, October 5, 2021